

 **Patti DeNucci**

AUTHOR • SPEAKER • FACILITATOR • CONSULTANT

Live, Work & Connect at a Higher Level™



Ready to have more conversations you find pleasant and productive—and fewer of those you don't? This book tells you how.

More Than Just Talk

The Essential Guide for Anyone Who Wants to Enjoy Better Conversations

By Patti DeNucci

Patti DeNucci has studied, practiced, and taught the art of conversing and connecting for more than 35 years. As a prequel to her award-winning book, *The Intentional Networker*, Patti now offers *More Than Just Talk: The Essential Guide for Anyone Who Wants to Enjoy Better Conversations*.

Relatable and often humorous, this book is organized into strategic sections and short chapters filled with practical techniques, tactical tips, and stories. It's also infused with opportunities for reflection and exercises to help readers take inspired action to improve their conversations. This highly readable guide can help anyone enjoy better exchanges and do it with greater authenticity, ease, and confidence.

Contents

Section One	Understanding the Benefits of Good Conversation
Section Two	Recognizing the Barriers and Obstacles
Section Three	Preparing to Succeed
Section Four	Building Your Conversation Toolkit
Section Five	Creating Your Conversation Action Plan
Section Six	Expanding and Polishing Your Listening Skills
Section Seven	Dealing with Drainers and Downers

Plus, Bonus Resources and Conversation-Starting Questions by Category



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PattiDeNucci.com

Categories

Communication & Social Skills

Business Etiquette

Personal Success

Personal Growth

Self-Help



Patti DeNucci grew up in an entrepreneurial family that placed a high value on community and connection. This led her directly to successful careers in communications, promotion, and talent management. Throughout her professional life, she has helped thousands of people discover and utilize the art and science of connecting with greater purpose, polish, and presence. Patti's work, books, presentations, and leadership have earned her the respect of her peers, as well as numerous awards in business, communications, and publishing.

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Professional Member

“Looking to motivate, influence, and take relationships to the next level? This book is a **MUST!**...an interactive and fun read that will challenge, inspire, and elevate your interactions.”

—Christine Cashen, MAED, CSP
Speaker Hall of Fame and Award-Winning Author

This book can help you:

- Maximize your conversation confidence in any setting
- Find out why positive exchanges *really* matter
- Learn what often stops them from happening
- Determine what “better conversations” means for you
- Build your conversation toolkit and action plan
- Utilize techniques that make engaging mutually rewarding
- Discover and hone the most irresistible conversation skill
- Avoid, shift, and exit exchanges you find dull or draining

“*More Than Just Talk* delivers a master class on socialization.”

—**Jennifer Angerame, Senior Vice President of HUB International**

“...a delightful read full of real-life applications you can use immediately to make a memorable impression and enjoy greater success.”

—**Jan Goss, Founder of Austin School of Protocol, LLC, and Show Up Well Consulting**

“Patti DeNucci has done her research and woven in her upbeat, often humorous conversational style and personality...”

—**Jill Griffin, Author of six business books including *Earn Your Seat on a Corporate Board* and the international best-seller, *Customer Loyalty: How To Earn It, How to Keep It***

“*More Than Just Talk* delivers practical, applicable, and psychologically sound principles of real conversation...”

—**Paul H. Jenkins, Ph.D., Psychologist, Speaker, and Author of *Pathological Positivity***

“Grab your highlighter!...an enjoyable and timely read.”

—**Kymberli S.J. Speight, Professional Speaker and Author of *I Need To Know You: How to Meet Ordinary, Extraordinary People and Improve Your Life***